



August 28, 2018

**Subject:** Zurn Industries Price Adjustment - **US Market Only**

**Effective Date:** October 1, 2018

Zurn Industries, LLC, announced a price increase effective July 2018 due to increasing commodity costs, rising freight costs and tariffs. At that time, we stated that material and supply chain costs would be further monitored as external factors and uncertainty still existed.

Additional, recently-announced tariffs have now prompted further price increase action.

Effective **October 1, 2018**, price increases will be made in the following product categories:

- Specification Drainage +10%
- Wilkins +10%

Zurn will continue to monitor material and supply chain costs and react accordingly.

**Price Protected Orders**

- All price protected orders must be entered AND released for shipment by September 30, 2018.
- Any projects awarded or orders entered on or after September 30, 2018, will reflect new pricing.

Please contact your Zurn Sales Representative or Area Manager with any questions.

It is our commitment to provide innovative and lean building water solutions that deliver the most reliable performance and long-term value for our customers. This price adjustment enables Zurn to continue reinvesting in the business to better serve the industry and our valued customers.

We appreciate your continued support of Zurn products.

Sincerely,

A handwritten signature in black ink, appearing to read "Sean Martin", with a stylized flourish at the end.

Sean Martin  
VP of Sales

**ZURN INDUSTRIES, LLC**

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